

Student Transportation Van Services RFP Service Provider Selection Score Sheet

Criteria	Weight	BCH Services Group	NOLA Transportation
Proposal Quality	0 - 50 points	35	35
Award of a purchase order or contract is based on the best value to FirstLine: quality, availability, delivery, specifications, terms, conditions, and fitness for the particular purpose. When a solicitation requires an oral presentation, submission of test samples, or inspection of facilities, these factors are part of the component evaluation.			
0-30 points for each (Price, Professional References & Company Financials) The highest score is 30 points; however, applicants failing to address a Component entirely will receive a score of zero.			
Price	0 - 30 points	30	0
Lowest bid(s) receive 30 points; Highest bid(s) receive 0 points; all other bids receive between 29 and 1 points. The total cost may include unit price, delivery and installation, and maintenance and cost of operation as defined in the solicitation. If there is a discrepancy between a unit price and its extension, the unit price will prevail.			
Professional References	0 - 30 points	10	20
Consideration is also given to the applicants' potential ability to perform successfully under the terms and conditions and their past performance record.			
Company Financials	0 - 30 points	0	15
Three years of most recent audited company financials are requested. The audited financial reports will be reviewed to determine if the company has the financial capacity to perform the work outlined in the contract.			
0-20 points each (Orleans Parish & DBE) Applicant has provided verifiable evidence of component described by the Evaluation Criteria			
Headquartered in Orleans Parish	0 - 20 points	20	20
Principal of Business and Registered Office in Orleans Parish as listed with the Louisiana Secretary of State.			
State and Local Disadvantaged Business Enterprise	0 - 20 points	0	20
A for-profit small business where socially and economically disadvantaged individuals own at least a 51% interest and also control management and daily business operations. As a certified DBE, a certificate issued by the City of New Orleans or other certifying agency must be provided with the submission			
0-10 points for each (Exec Resumes, Community Involvement, Innovation) Applicant can successfully demonstrate the Component as described by the Evaluation Criteria			
Executive Resumes	0 - 10 points	10	5
Relevant professional experience, but no expertise in project subject; between 5 and 10 years of specified expertise in project subject; more than 10 years of expertise in specific project subject.			

Community Involvement	0 - 10 points	5	5
Demonstrated organizational commitment to programs or public service initiatives serving the youth of New Orleans community relationships.			
Innovation	0 - 10 points	0	0
Proposal demonstrates innovative means and methods.			
Comments		Proposal: First submission was missing key information, also focused on buses and never mentioned why, when this was a van RFP. Proposal looked very professional. References: Most were out of date and impossible to reach. Also concerned about proposer ability to deliver on the submitted low price. Financials: balance sheets not included (income statement only). Full financial request not met, hence a score of zero.	Proposal: First submission was missing key information. Financials: balance sheets have some obvious issues, hence a score of 15.
Total	210 points	110	120