



Development Committee Meeting Agenda  
Tuesday, January 21, 2020, 3:30-5:00 p.m.  
300 N. Broad Street, Suite 207, Service Conference Room

1. Welcome – Claudia Barker (10 minutes)
  - Opening circle
  - Approval of November meeting minutes
2. Goals and funds raised – Claudia and Alisha (20 minutes)
  - Review current development report
  - Proposals submitted
  - Quick review of upcoming grants and current prospects tab
3. Unpacking fundraising goals - Sabrina (10 minutes)
  - Discussion about possible changes for 2020-21
4. Special Donor Cultivation/ Fundraising Events - Claudia and Alisha (20 Minutes)
  - Bistro Green's inaugural dinner event - Outstanding!
  - Dinner After the Bell Safekeeper Series dinners @ Ashe and Wheatley - A Success!
    - Who would you like to invite to the final event @ FLLO?
  - An Edible Evening sponsor and patron [revenue update](#)
    - Personal committee [thanks to our current sponsors and patrons](#): revenue list
      - Revisiting goal to have 10 new \$2,500 sponsors
    - Other support needed
4. Announcements/ reminders (5 minutes)
  - Final Dinner After the Bell - February 12 at Live Oak, at 5:30
  - Board communications (emails)
5. Feedback for this meeting
6. Next meeting dates: March 2nd and April 22nd